



FOCUS Distribution

A marketing and distribution firm that represents asset managers with unique investment solutions.

Our objective is to be a resource for financial advisors seeking deeper insights into specialty areas of the market.

SMA



**Growth | Profitability |
Valuation | Concentrated**

Growth from profitable companies at reasonable valuations

- Focused Large Cap Growth (Inception 1992)

SMA

**Old West
Investment
Management**

**Concentrated | Contrarian |
Opportunistic Value**

Invest in companies with a margin of safety run by proven management teams with high stock ownership and smart pay

- All Cap Opportunities (Inception 2008)
- Old West Small Cap Portfolio (Inception 2008)

ETF



**Core Bond and Core Equity exposure
with risk-managed options overlay**

- Aptus Collared Income Opportunity ETF (Inception 2019) (Large Cap Equity)
- Aptus Defined Risk ETF (Inception 2018) (Laddered Investment Grade Corporate Bonds)